

Mighty as it may be, the power or the skill of one man will accomplish only a human limit. We know of no other machine that so greatly multiplies man-power as does the Mimeograph. Five thousand well-printed duplicates of a typewritten sheet delivered every hour, with only a few minutes consumed in getting ready to print, is a truly remarkable accomplishment, even in these days of urgent speed. In your own office, under your direct supervision, the work can be privately and cleanly done—at negligible cost. And if diagrams, illustrations or plans are needed, they may be included on the same sheet by a simple method of tracing. The Mimeograph costs little to install and little to operate—and it is a mighty power in the economy of American business. Let us show you how it will save both effort and money for you. Write for booklet "E-1" to the A. B. Dick Company, Chicago—and New York.



# The Independent

### The New Negro

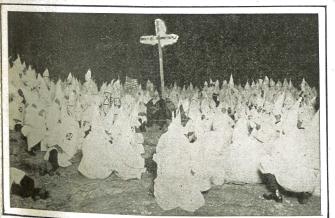
"When He's Hit, He Hits Back!"

By Rollin Lynde Hartt

In this article Dr. Hartt has been at pains to avoid extremist arguments and scarehead testimony; he deals only with facts, presented from the moderate viewpoint of a Congregational minister who knows the various sections of the United States and has written for many years on American affairs. This article will be followed in an early issue by one which discusses the negro problem from the viewpoint of a Southerner

HE other evening five hundred Knights of the Ku Klux Klan marched in procession thru Jacksonville, Florida—a "band of determined men," who "would brook no interference." Fifteen southern states now have Ku Klux organizations—their emblem, the "flaming cross"; their device, "We Stand for Chivalry, Humanity, Mercy, Patriotism"; their advertisement, a shield bearing skull and cross-bones. Specimens of that advertisement, clipped from southern papers, are shown to visitors at the head-quarters of the National Association for the Advancement of Colored People in New York City.

Southerners recall that during Reconstruction the South owed much to the Ku Klux. Northerners, however unsympathetic, find that it accomplished its purposes. Can it accomplish its purposes today, or is it perhaps destined to end by defeating them if not actually bringing about the very situation it aims to forestall? There are friends of the South who, having studied the evolution of the new



derwood & Underwood

Is the Ku Klux Klan back again? It looks so. But with a difference; the negroes of today are a new race, not to be driven and terrorized into submission



He's brought himself and all his trappings and all his military energy and training back home again. And now what will happen?

negro, harbor serious misgivings. No mere fanciful bugaboo is the new negro. He exists. More than once I have met him. He differs radically from the timorous, docile negro of the past. Said a new negro, "Cap'n, you mark my words; the next time white folks pick on colored folks, something's going to drop—dead white folks." Within a week came race riots in Chicago, where negroes fought back with surprising audacity.

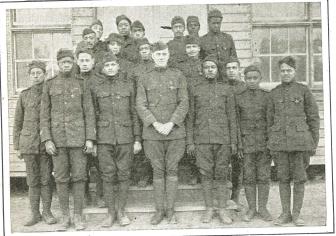
Another new negro, home from overseas said, "We were the first American regiment on the Rhine—Colonel Hayward's, the Fighting Fifteenth; we fought for democracy, and we're going to keep on fighting for democracy till we get our rights here at home. The black worm has turned."

I said, "There is a high mortality among turning worms. We've got you people eight to one."

He answered, "Don't I know it? Thousands of us must die; but we'll die fighting. Mow us down—slaughter us! It's better than this."

I remembered seeing a negro magazine shortly after the Chicago riots; a war-goddess on its cover brandished aloft her sword. "They who would be free," ran the legend, "must themselves strike the blow." I remembered a telegram from a negro editor, "Henceforward, an eye for an eye, a tooth for a tooth, a life for a life." Here, in this colored veteran, was the same spirit—the spirit, that is, of the new negro. Hit, he hits back. In a succession of race riots, he has proved it. "When they taught the colored boys to fight," says a negro paper, "they started something they won't be able to stop."

This is apparently no transient mood. The evolution of the new negro has been in progress since 1916, when southern negroes began to move North. That huge, leaderless exodus—a million strong, according to Herbert J. Seligmann, author of "The Negro Faces America"—stronger by far, according to some authorities—meant that for the first time in history the negro had taken his affairs into his own hands. Until then, things had been done to the negro, with the negro, and for the negro, but never by the negro. At last, he showed initiative and self-reliance. Despite the lure of big wages "up North," it required no little courage. If the vanguard was exploited, the exploitation continued and still continues. In an article on "The High Cost of Being a Negro," the Chicago Whip declares, "In Chicago, Kansas City, New York and Detroit, where negroes are working, they have to pay twice the rent, and in neighborhood clothing and grocery stores recent investigations show that for the same goods the negro has to pay a color tax sometimes as high as 50 per cent. Thus



Keystone View

These are the negroes from the 369th (old 15th) regiment, the first American regiment on the Rhine, who won the Croix de Guerre. Colonel Hayward of the regiment stands in the center

the net earnings, if any at all, are 50 per cent less than those of the white workers." Yet the exodus from Dixie goes on. Few—astonishingly few—return.

"One reason for the migrations to the North," says Dr. Hawk, a colored clergyman, "is that the negroes want independence. Planters give them two or three acres for themselves and furnish the plants and seeds and they pay with a certain per cent of their crop, but they have always been in debt for things they are compelled to buy at certain stores. Since the war, wages have been so high that they could free themselves from debt and go North. . . . The going of a negro causes great unrest among other negroes. . . . The exodus is not only among the poor or floating class; lynching has a lot to do with it."

When the movement was just beginning, a white Southernor wrote in the Tifton Gazette: "The white people have only themselves to blame. They have allowed negroes to be lynched, five at a time, on no stronger ground than suspicion; they have allowed whole sections to be depopulated of them; they have allowed them to be white-capped and whipped and their homes burned, with only the weakest effort to apprehend or punish those guilty—when any effort was made at all."

"The exodus is a great mark of progress," thinks Dr. Hawk; "negroes are saying, 'We can do this thing ourselves.'" They had not been doing it long when a new and still more tremendous influence came into play. America declared war. Negroes by scores of thousands joined the colors. Nor was that all. On the fourteenth of March, President Wilson "put the devil into the negro's head," as a southern newspaper phrases it, by receiving a deputation of colored clergy at the White House and making a speech thus reported in the negro press the country over:

I have always known that the negro has been unjustly and unfairly dealt with; your people have exhibited a degree of

loyalty and patriotism that should command the admiration the whole nation. In the present conflict your race has rallie to the nation's call, and if there has been any evidence of slacke ism manifested by negroes, the same has not reached Washington

Great principles of righteousness are won by hard fighting and they are attained by slow degrees. With thousands of your sons in the camps and in France, out of this conflict you must expect nothing less than the enjoyment of full citizenship rights—the same as are enjoyed by every other citizen.

How—as a matter of precise, historic fact—did the negro acquit himself in France? Accounts by white men vary Accounts by black men don't. Exclaims a negro paper, "Are you aware that a negro was the first American to receive the Croix de Guerre with palm and gold star? That three negro regiments and several battalions and companies were cited and had their flags decorated for valorous conduct That negroes placed for the first time in artillery and si nal corps won high distinction? That negroes in the earl part of the war held 20 per cent of all territory assigned to Americans? That the negro army was the healthiest on record? That out of 45,000 negroes engaged in battle only nine were taken prisoners? That the negroes established record for continuous service in the trenches-191 days? "Under similar circumstances," comments the New Yor Crisis, "we would fight again. But, by the God of Heaven we are cowards and jackasses if, now that the war is over we do not marshal every ounce of our brain and brawn to fight a sterner, longer, more unbending battle against the forces of hell in our own land." "Back again, to be lynched bombed, and riot-frenzied and segregated!" cries the Chicago Whip. "The black man fought to make the world safe for democracy; he now demands that America be made safe for black Americans."

In other words, the negro thinks as in identical circumstances a Caucasian would think. Having learned initiative having heard from his President the promise of "freedom," and having served his country on the battlefield, he is determined henceforth to act as in the circumstances a Caucasian would act. For once—to that extent—black is white

"You have now with you a new negro," declared the editor of the Oklahoma City Black Dispatch in addressing a white audience. "This new negro, who stands today re leased in spirit, finds himself physically bound and shackled by laws and customs that were made for slaves." Is he then seeking "social equality"? "What we want is social justice," the speaker went on to say; "none of my race is dreaming of 'social equality." "The negro is satisfied to

confine his social aspirations within his own race," affirms the Hot Springs (Arkansas) Echo, "but he does want such political and economic rights as are guaranteed to every law-abiding citizen." Putting the case still more explicitly, the Houston (Texas) Informer says: "What the colored man demands is 'social equity.' He wants the same rights of society that other men and races enjoy; but he does not ask the association and companionship of men or women of other races."

or women of other races."

Once in the world,
Mr. Dooley could remark to Mr. Hennessy,
[Continued on page 76]



Undergood & Underwood

Mary Seymore, who ran for the Legislature from Hartford, Connecticut, is a symbol of an ernot only of woman suffrage but of negro suffrage. She has negro blood in her veins and her great ambition is to see her race a chance to progress

Eleventh article in The Independent that are finding a successful answer.

#### Time Charts

By Professor John R. Commo In collaboration with A. P. Haal Jennie McMullin Turner, Ethel B.

HE American business man is usually thought of hard-headed, intensely practical and unsentiment. As a matter of fact he is probably ruled by sen ment, even by religion, to a greater extent than we kno

Witness the Link-Belt Company of Philadelphia, Cl cago, and Indianapolis, where there has been a consciond development from pure scientific management to humanis in management; from figures to feelings as the instruments of control.

We visited the Philadelphia establishment. Twenty year ago this concern was one of the first to introduce the Talor system of scientific management, under the supervision of Frederick W. Taylor himself; with some modification to be sure, owing to the fact that this concern manufacture special orders and not staple products, but essentially Taylor system with its functional foremen, time and it too study, minute cost determinations and the rest.

The nine hundred and odd workmen were scientifical adjusted to their jobs, shop routine was carefully at thoroly established, and the men worked at a swift, steed pace. The worker who failed to come up to the standard performance found that his earnings were so small the did not wait to be discharged. He quit and sought we where he could go it at a slower pace. The worker who mained produced in large quantities and made better the average earnings.

Costs were kept in such minute detail that operations so little duration as 105 seconds were recorded as separ units. Labor-hour costs were recorded at their actual costs. Value of buildings, equipment, tools and machin were allocated to separate workmen and unit process with accuracy. Every instruction was written and cafully recorded. Orders and results passed by writing, even human relations were controlled finally by paforms. For every act and process there was a form where the processes and relative were as mechanical as the Taylor system could make the

This required an immense amount of work, rewritbills of material, making thousands of entries; costs valways at least a week behind the labor date. A thoro st of their methods and recognition of faults resulted in number of changes: the use of a single bill of material distinctive time card for each separate form of product labor, and a uniform, general method of distributing direct expenses. Selling costs were kept apart from rest. Thus the work was materially reduced and accuratificient for practical purposes retained.

While they still have scientific management it is so me fied that it can no longer be called the Taylor system. the Link-Belt system.

In the planning department there have been probes the fewest changes. Here we find scientific manager par excellence, likewise in the cost-accounting and statements. The work is carefully planned, instruct are made out in copies sufficient for each of the employers on each job, and accurate time studies are rand recorded. Their purpose, however, is more to repossible intelligible cost accounts and job estimates to maintain rigorous paper control over the shops.

#### The New Negro

(Continued from page 60)

"Th' nayger has manny fine qualities -he is joyous, light-hearted, and aisily lynched." The new negro has determined to change all that. Says the Kansas City Call: "The white man will learn in time that he has in this new type of negro a foeman worthy of his steel. If we are driven to defend our lives, our homes, our rights, let us do it man-fashion. How better can we die than in defending our lives, our homes, our rights from the attacks of white men obsessed with the idea that this world was made for Cæsar and his queens?" •

I once heard Booker Washington say, "The negro can afford to be wronged: the white man can't afford to wrong him." Patience was the watchword—then. It is seldom the watchword now. Entirely typical of widespread negro sentiment today is this from the Crisis:

"For three centuries we have suffered and cowered. No race ever gave passive resistance and submission to evil longer, more piteous trial. Today we raise the terrible weapon of self-defense. When the murderer comes, he shall no longer strike us in the back. When the armed lynchers gather, we too must gather armed. When the mob moves, we propose to meet it with bricks and clubs and guns. If the United States is to be a land of law, we would live humbly and peaceably in it; if it is to be a land of mobs and lynchers, we might as well die today as tomorrow,

So, likewise, the New York Age: "Every day we are told to keep quiet. Only a fool will keep quiet when he is

weakness, might over right." Meanthing, but when something is started make it hot for them and finish it."

These quotations and most of the foregoing excerpts are taken from fessor of English at the Virginia Mili-A "left wing" confesses: "We would service and not upon race or color." Another faction has its dream of against wrongs and persecutions. world empire. One day last summer Marcus Garvey, in green and purple covered his fourth estate. Mighty as robes, presided at a gigantic mass the pulpit has been with him, the press meeting of negroes in Madison Square now seems to be foremost. His news-Garden; object, the federation of paper is the voice of the negro. We 400,000,000 negroes (the figures are have too frequently heard foolish his) to abolish the government of vaunts about 'knowing the negro.' the blacks by whites the world over.

broadly typical of the new negro, at conceit and the harsh spirit of supleast bespeak a great restlessness, a pression; those who would honestly seek deep and perhaps gravely ominous de- to know him must read his papers." termination to find, somehow, some- Observe. These are the words of a where, a way out. The race has come distinguished southerner. But the to itself. It is learning to unite. It is negro problem long ago ceased to be being robbed of his birthright. Only a no longer afraid. All thru its press merely a southern problem. It is na coward will lie down and whine under throbs the spirit of self-reliance and tional, and there are indications that the lash if he too can give back the of daring, and its press not only re- the Ku Klux problem will be so too. lash. America hates, lynches and en- flects the mood and temper of the new New York City

slaves us, not because we are black, negro, it creates them. The Ku Klms but because we are weak. A strong, Klan will perhaps show acumen if, be united negro race will not be mis- fore taking active measures, it begins treated. It is always strength over a careful, patient study of that press.

"The colored people are going to while a colored preacher writer in the their own papers in these days for the Cleveland Gazette: "Don't start any- news and for their guidance in thinking," says Professor Kerlin, "These papers are coming to them from score of northern cities-Boston, New York, Philadelphia, Chicago, Cleve. "The Voice of the Negro," a brilliant land; they are coming to them from compilation by Robert T. Kerlin, pro- the great border cities-Baltimore Washington, Cincinnati, St. Louis tary Institute. Other sources yield in- they are coming to them from every formation as to certain vagaries at- southern city. Wherever in all the land tending the evolution of the new negro. there is a considerable negro popula tion there is a negro newspaper. Little be glad to see a Bolshevik government Rock has four, Louisville five, Indiansubstituted in the South for your Bour- apolis six, New York City ten; the bon, reactionary, vote-stolen, misrep- state of Georgia has nine, Mississipp resentative Democratic régime. Negroes nineteen, Illinois eleven, California perform most of the service in the seven. To these must be added the pub-South. Under the Soviet system, their lications of churches, societies and right to vote would be based upon their schools. And all classes of these contain articles on racial strife, outcries

"The negro seems to have newly discontext of such boasting invariably Such tendencies, tho by no means convicting the speaker of dangerous

#### Time Charts vs. Good Cheer

(Continued from page 61)

The technical side of the work is workman so made out his time card zation would go to pieces." This was foundational. On it rests all else. But that it showed a less number of hour-final. it is the peculiar function of the superintendent, thru these meetings and rate jobs than he had actually per- There isn't any, officially. Altho the thru personal contacts with the workmen themselves, to build and maintain a high esprit de corps, to keep the machinery of production, including the human element, well coordinated, running at high speed without friction. Once a week the same group holds a

meeting to take up pure labor questions, such as welfare, accidents, discipline. This is a non-technical meet- from the superintendent. ing for the discussion of human managers of men-and at the same

time keep himself informed and fit.

thing like shortcoming as a technician. better-paying types of work. This not stick to my word the whole organi rate jobs and larger number of pieceformed. Of course he was detected. He company, in one of its four plants was called before the superintendent and given a lecture on stealing, lying, men, because of the aggressive atti and cheating. He was told that he tude of certain unions. Here in Phila would be given another chance and no delphia it finds the unions less object more. The men in the shop were given to understand that this man was on making no discrimination between probation, and he went back to work, union and non-union men. with a hearty slap on the shoulder

A little later he was again detected relations, and thru it the superintendent in the same trick. This time he was union, and in the past has put it up t aims to build up his sub-executives as called in, reminded of his former offense, and the warning then given him, and discharged. Notice of his dissire to organize. The foremen do not fire. That is left charge and the reason for it were for the superintendent. A workman given the men. Appeals from the dis- Well, the men did not exactly kno was caught manipulating his time charged worker's family failed to move but they thought they wanted a unio

Where is the union all this time operates a shop closed against union tionable. It operates an open sh

The management here takes the po sition that men cannot at all times loyal to both their employers and their the men on just this basis. A group workers came and expressed the de

"Why?" asked the management card. They pay both hour and piece the superintendent. "He had his "Suppose the union officials out rates the latter for the higher and chance he was warned, and if I did town order you to strike, even

er by far, according to some authorities—meant that for the first time in history the negro had taken his affairs into his own hands. Until then, things had been done to the negro, with the negro, and for the negro, but never by the negro. At last, he showed initiative and self-reliance. Despite the lure of big wages "up North," it required no little courage. If the vanguard was exploited, the exploitation continued and still continues. In an article on "The High Cost of Being a Negro," the Chicago Whip declares, "In Chicago, Kansas City, New York and Detroit, where negroes are working, they have to pay twice the rent, and in neighborhood clothing and grocery stores recent investigations show that for the same goods the negro has to pay a color tax sometimes as high as 50 per cent. Thus



sessione View the negroes from the 369th (old 15th) regiment, the ese are the negroes from the Rhine, who won the Croix de t American regiment on the regiment stands in the center erre. Colonel Hayward of the regiment stands in the

arnings, if any at all, are 50 per cent less the white workers." Yet the exodus from

goes on. Few—astonishingly few—return.

"One reason for the migrations to the North," says Dr. Hawk, a colored clergyman, "is that the negroes want independence. Planters give them two or three acres for themselves and furnish the plants and seeds and they pay with a certain per cent of their crop, but they have always been in debt for things they are compelled to buy at certain stores. Since the war, wages have been so high that they could free themselves from debt and go North. . . . The going of a negro causes great unrest among other negroes. . . . The exodus is not only among the poor or floating class; lynching has a lot to do with it."

When the movement was just beginning, a white Southernor wrote in the Tifton Gazette: "The white people have only themselves to blame. They have allowed negroes to be lynched, five at a time, on no stronger ground than suspicion; they have allowed them to be white-capped and whipped and their homes burned, with only the weakest effort to apprehend or punish those guilty—when any effort was made at all."

"The exodus is a oreat mark of moorease" thinks Dr. It is a creation to be depopulated.

"The exodus is a great mark of progress," thinks Dr. Hawk; "negroes are saying, 'We can do this thing ourselves." They had not been doing it long when a new and still more tremendous influence came into play. America declared war. Negroes by scores of thousands joined the colors. Nor was that all. On the fourteenth of March, President Wilson "put the devil into the negro's head," as a southern newspaper phrases it, by receiving a deputation of colored clergy at the White House and making a speech thus reported in the negro press the country over:

I have always known that the negro has been unjustly and unfairly dealt with; your people have exhibited a degree of

the whole nation. In the present conflict your race has rallies to the nation's call; and if there has been any evidence of slacker is manifested by negroes, the same has not reached Washington Great principles of righteousness are won by hard fighting and in the camps and in France, out of this conflict you must expend nothing less than the enjoyment of full citizenship rights—the same as are enjoyed by every other citizen.

How—as a matter of precise, historic-fact—did the negro same as are enjoyed by every other citizen.

How—as a matter of precise, historic-fact—did the negro regiment shat a negro was the first American to receive the Croix de Guerre with palm and gold star? That there negro regiments and several battalions and companies were tited and had their flags decorated for valorous conduct. That negroes placed for the first time in artillery and signal part of the war held 20 per cent of all territory assigned to Americans? That the negro army was the healthiest of record? That out of 45,000 negroes engaged in battle only nine were taken prisoners? That the negroes established record? That out of 45,000 negroes engaged in battle only nine were taken prisoners? That the negroes established record for continuous service in the trenches—191 days? "Indeed similar circumstances," comments the New Yord Crisis, "we would fight again. But, by the God of Heaven we are cowards and jackasses if, now that the war is over we do not marshal every ounce of our brain and brawn be fight a sterner, longer, more unbending battle against the forces of hell in our own land." "Back again, to be lynched bombed, and riot-frenzied and segregated!" cries the Chicago Whip, "The black man fought to make the world safe for black Americans."

In other words, the negro thinks as in identical circumstances a Caucasian would think. Having learned initiative having heard from his President the promise of "freedom, having heard from his President the promise of "freedom, had having served his country on the battlefield, he is determ

dreaming of confine his

enjoy; lask the mands Houston fine his social as-ations within his race," affirms the Springs (Arkan-Echo, "but he does ranteed to ever abiding citizen. colored man de-ids is 'social equity.' such political and omic rights as are men and races but he does no g the case still explicitly, the n (Texas) Insociety ciation "Wh

mark to Mr. Hennessy [Continued on page 76 Once the world,



Mary Seymore, who ran for the Legislature from Hartford, Connecticut, is a symbol of an earnot only of woman suffrage but of negro suffrage. She has negro blood in her veins and her great ambition is to see her race given a chance to progress

that are finding a successful Eleventh article in The Indepe

## ime (hart

By Professor John R. Com Jennie McMullin Turner, Ethe In collaboration with A. P

hard-headed, intensely practical and unsent As a matter of fact he is probably ruled be ment, even by religion, to a greater extent than we witness the Link-Belt Company of Philadelph cago, and Indianapolis, where there has been a condevelopment from pure scientific management to hu in management; from figures to feelings as the American business man is usually though d-headed, intensely practical and unsent

ments of control.

We visited the Philadelphia establishment. Twen ago this concern was one of the first to introduce to system of scientific management, under the support of Frederick W. Taylor himself; with some modified be sure, owing to the fact that this concern manuspecial orders and not staple products, but essent Taylor system with its functional foremen, time tion study, minute cost determinations and the result of their jobs, shop routine was careful thoroly established, and the men worked at a swift pace. The worker who failed to come up to the stap performance found that his earnings were so an he did not wait to be discharged. He quit and sout where he could go it at a slower pace. The worker mained produced in large quantities and made be

costs were kept in such minute detail that oper costs were kept in such minute detail that oper so little duration as 105 seconds were recorded as units. Labor-hour costs were recorded at their accosts. Value of buildings, equipment, tools and nowere allocated to separate workmen and unit with accuracy. Every instruction was written a fully recorded. Orders and results passed by write even human relations were controlled finally lequired careful filling out. The processes and were as mechanical as the Taylor system could man their required an immense amount of work,

This required an immense amount of work, bills of material, making thousands of entries; calways at least a week behind the labor date. A th of their methods and recognition of faults resunumber of changes: the use of a single bill of madistinctive time card for each separate form of plabor, and a uniform, general method of distrib direct expenses. Selling costs were kept apart rest. Thus the work was materially reduced and sufficient for practical purposes retained.

While they still have scientific management it is fied that it can no longer be called the Taylor systhe Link-Belt system.

In the planning department there have been the fewest changes. Here we find scientific mapar excellence, likewise in the cost-accounting a departments. The work\_is carefully planned, in are made out in copies sufficient for each of the workers on each job, and accurate time studies and recorded. Their purpose, however, is more possible intelligible cost accounts, and job estim to maintain rigorous paper control over the shops